# DOUBLE DEGREE AGREEMENT BETWEEN COLLEGEOFMANAGEMENTATFUJEN CATHOLIC UNIVERSITY AND BURGUNDY SCHOOL OF BUSINESS (Excerpt Version)

#### ARTICLE 2 IMPLEMENTATION OF COOPERATION

- 1. At the time of application, the student must meet all admission requirements of FJCM and BSB and provide an official transcript from their university.
- 3. The teaching at each university will be conducted in English. In order to gain admission, students will be required to satisfy the English Language Proficiency Requirements as determined by each university for post graduate admission and as amended from time to time. Listed below are the current minimum requirements for each accepted English Language Test. Students must satisfy ONE of the following conditions:
  - Test of English for International Communication (TOEIC) with an overall minimum score of 785 or equivalent: IELTS: 6.5 or TOEFL: 80
- 4. In order to gain admission, students will also be required to satisfy the minimum academic requirement:
  - For applicants from FJCM: study at the imMBA and complete the required courses specified in Attachment 1 (32 credits in total) and reach a satisfactory performance level (minimum 70 on a scale from 0 to 100), and complete the master's thesis.
- 6. Both PARTIES agree to inform their students, that they have responsibility for the following financial costs upon completion of the program including, but not be limited to:
  - (a) Travel arrangement expenses;
  - (b) Accommodation and living expenses;
  - (c) Insurance, medical, or associated expenses due to illness or injury; and
  - (d) Teaching materials expenses.
- 7. Double Degree students shall pay the tuition fees only to their home institution and will be exempted from payment of tuition fees at the host institution. Tuition fees are not refundable.

#### Attachment 1

#### (1) Curriculum for FJCM imMBA students to enroll in BSB Master in Management Program Year 2—MSc International Business Development

Year 1, Semester 1 (Fall) Study at FJCM	Year 1, Semester 2 (Spring) Study at FJCM	Year 2, Semester 1 (Fall) Study at BSB	Year2,Semester2(Spring) Study at BSB
Strategic Management: A Global Viewpoint (3 credits)	Organization Design and Management: A Global	Strategic Management (2 ECTS)	International Business Law (2 ECTS)
International Business Management (3 credits)	Viewpoint (3 credits)  Marketing Management:	Corporate Governance (2 ECTS)	Country Analysis (2ECTS)  International Monetary and
Human Resources and Knowledge Management:	International Perspectives (3 credits)	Business Ethics (2 ECTS)	Financial Systems Law (2 ECTS)
International Perspectives (3 credits)	Supply Chain and Operations Management: A Global Viewpoint (3 credits)	Environment of the International Manager (2 ECTS)	Managing International Business Operations (2 ECTS)
Innovation and Product Management (3 credits)	Financial Management:	International Marketing Management (2 ECTS)	Research Methods (0 ECT)
Business Ethics (2 credits)	International Perspectives (3 credits)	Business Internationalization Management (2 ECTS)	Cross-cultural Cooperation in thereal World (CREW) project (6 ECTS)
		Competitiveness of Firms and Nations (2 ECTS)	European Business Environment (2 ECTS)
		Managing Diversity (2 ECTS) Global Supply Chain	International Business Seminars (2 ECTS)
		Management (2 ECTS)  Industrial Relations and	International Negotiation and Sales (4 ECTS)
		International HRM (2 ECTS)  International Financial Risk Management (2 ECTS)	Economic (Competitive) Intelligence (2 ECTS)
Total 14 credits	Total 12 Credits	Total 22 ECTS	Total 24 ECTS
Final Thesis (6 credits)		Final Thesis (14 ECTS)	

### (2) Curriculum for FJCM imMBA students to enroll in BSB Master in Management Program Year 2—MSc Global Marketing and Negotiation

Year 1, Semester 1 (Fall) Study at FJCM	Year1,Semester2(Spring) Study at FJCM	Year 2, Semester 1 (Fall) Study at BSB	Year2,Semester2(Spring) Study at BSB
Strategic Management: A Global Viewpoint (3 credits)	Organization Design and Management: A Global Viewpoint (3 credits)	Strategic Management (2 ECTS)	Business Cases (6 ECTS)  Implementing Evidence-
International Business Management (3 credits)  Human Resources and Knowledge Management: International Perspectives (3 credits)  Innovation and Product Management (3 credits)  Business Ethics (2 credits)	Marketing Management: International Perspectives (3 credits)  Supply Chain and Operations Management: A Global Viewpoint (3 credits)  Financial Management: International Perspectives (3 credits)	Corporate Governance (2 ECTS)  Business Ethics (2 ECTS)  Environment of the International Manager (2 ECTS)  International Marketing Management (2 ECTS)  International Financial Risk Management (2 ECTS)	Implementing Evidence- Based Marketing (4 ECTS)  International Negotiation (4 ECTS)  Research Methods (0 ECTS)  International Business Projects (8 ECTS)  Testimonials and Seminars (2 ECTS)
		Managing Diversity (2 ECTS) Global Market Development (2 ECTS) Global Marketing Strategy (2 ECTS) International Luxury Marketing (2 ECTS) Business Negotiation (2 ECTS)	
Total 14 credits	Total 12 Credits	Total 22 ECTS	Total 24 ECTS
Final Thesis (6 credits)		Final Thesis (14 ECTS)	

### (3) Curriculum for FJCM imMBA students to enroll in BSB Master in Management Program Year 2—MSc Advanced Corporate Finance

Year 1, Semester 1 (Fall) Study at FJCM	Year1,Semester2(Spring) Study at FJCM	Year 2, Semester 1 (Fall) Study at BSB	Year2,Semester2(Spring) Study at BSB
Strategic Management: A	Organization Design and	Strategic Management (2	Advanced Accounting (2 ECTS)
Global Viewpoint (3 credits)	Management: A Global	ECTS)	
	Viewpoint (3 credits)		Behavioral Finance (2 ECTS)
International Business Management (3 credits)	Marketing Management: International Perspectives (3	Corporate Governance (2 ECTS)	Financial Strategy (2 ECTS)
Human Resources and	credits)	Business Ethics (2 ECTS)	Economics (4 ECTS)
Knowledge Management: International Perspectives (3	Supply Chain and Operations	Business Game (2 ECTS)	Value and Strategy (4 ECTS)
credits)	Management: A Global Viewpoint (3 credits)	Research Methods (0 ECTS)	Critical Issues Seminar (2 ECTS)
Innovation and Product Management (3 credits)	Financial Management:	International Finance (4 ECTS)	Compliance (2 ECTS)
Business Ethics (2 credits)	International Perspectives (3 credits)	Financial Restructuring (4 ECTS)	Business and Crime-Group Project (2 ECTS)
		Financial Markets and Instruments (4 ECTS)	Information System management (2 ECTS)
		Managing Diversity (2 ECTS)	
		Monetary Economics (2 ECTS)	
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Total 14 credits	Total 12 Credits	Total 24ECTS	Total 22 ECTS
Final Thesis (6 credits)		Final Thesis (14 ECTS)	

## (4) Curriculum for FJCM imMBA students to enroll in BSB Master in Management Program Year 2—MSc Wine Management

Global Viewpoint (3 credits)  International Business Management (3 credits)  Human Resources and Knowledge Management: International Perspectives (3 credits)  Innovation and Product Management (3 credits)	Organization Design and Management: A Global Viewpoint (3 credits)  Marketing Management: International Perspectives (3 credits)  Supply Chain and Operations Management: A Global Viewpoint (3 credits)  Financial Management: International Perspectives (3 credits)	Economic Environment of the Wine Industry (2 ECTS)  Finance in the Wine Industry (4 ECTS)  Grapes and Wines of the World (4 ECTS)  Legal Rules in the Wine Industry (2 ECTS)  Sales and Distribution in the Wine Industry (5 ECTS)  Professional Project (4 ECTS)	Business Ethics (2 ECTS)  Innovation Management (2 ECTS)  Research Methodology (2 ECTS)  Wine Business Game (4 ECTS)  Legal Protection: Brand, Model, Design (2 ECTS)  Introduction to the LAW of Contracts (2 ECTS)  Wine and Spirits Marketing
		Viticulture and Oenology (2 ECTS)  Wine Tourism 1 (2 ECTS)  Conferences, Corporate Meetings (2 ECTS)  Wine Tasting Fields Trips (3 ECTS)	Focus: Asia (2 ECTS)  Logistics (4 ECTS)  Institutional Tastings, Conferences (0 ECTS)  Wine Exhibition, Tastings, Filed Trips (4 ECTS)  Wine Tourism 2 (2 ECTS)  Global Strategy in the Wine and Spirits (2 ECTS)  Corporate Social Responsibility (2 ECTS)  Thesis Personnel Project (0 ECT)
Total 14 credits  Final Thesis (	Total 12 Credits	Total 30 ECTS	Total 30 ECTS  (30 ECTS)